

All-Cap Value Composite Performance Description

Equity Investment Corporation (EIC) is an SEC registered independent investment advisor incorporated in the state of Georgia. EIC was founded in 1986. Effective September 30, 2016, substantially all of the assets and liabilities of the firm were acquired by three members of the investment team who collectively have more than 40 years of experience at EIC. Accounts continue to be managed using the same investment process, and the firm continues to operate as EIC. Performance numbers are the value-weighted, time-weighted, total return composite results of fully discretionary, internally administered non-wrap All-Cap Value Equity accounts. The strategy employs a flexible framework (not constrained by any cap size limitations) of investing in high-quality, well-managed companies, while at the same time avoiding those that look inexpensive relative to their historical record but are actually in structural decline. Returns are generally presented net of foreign withholding taxes on dividends, interest income, and capital gains; however, returns for some accounts are presented gross of foreign taxes depending on the treatment by their custodian. The composite creation date is January 1, 1986. All accounts included in the composite are managed according to similar investment guidelines. On January 1, 2003, the benchmark (which excludes an advisory fee) was changed retroactively from the S&P® 500 Index to the Russell 3000® Value Index because it is more representative of the composite. The Russell 3000® Value Index measures the performance of the largest 3000 US companies in the value segment of the US equity universe. The Russell 3000® Value Index is based on the Russell 3000® Index, a market-capitalization weighted equity index representing approximately 98% of the investable US equity market. Performance results earned on behalf of EIC's clients are calculated gross of investment advisory fees, and net returns reflect EIC's advisory fees.

Year Ended Dec - 31	Gross Rate of Return ¹ (Supplemental)	Net Rate of Return	Benchmark Return of Russell 3000® Value Index	Composite 3-Yr St Dev	Benchmark 3-Yr St Dev	Dispersion ² of Annual Returns (St Dev)	Number of Portfolios	Composite Assets (\$ Millions)	Non-Fee Paying Assets (%)	Advisory-Only (UMA) and Managed Assets		
										UMA Assets ³ (\$ Millions) (Supplemental)	GIPS® Firm Assets (\$ Millions)	Total Assets ³ (\$ Millions) (Supplemental)
2020 (through 9/30)	-9.2%	-9.6%	-12.2%	15.7%	18.3%	0.7%	225	\$173.5	<1%	\$1,537.8	\$1,524.4	\$3,062.2
2019	22.8%	22.1%	26.3%	10.6%	12.0%	0.8%	275	\$239.2	<1%	\$1,942.4	\$2,245.1	\$4,187.5
2018	-6.5%	-7.0%	-8.6%	9.3%	11.1%	0.4%	291	\$219.5	<1%	\$1,721.0	\$2,219.9	\$3,940.9
2017	15.6%	15.0%	13.2%	8.0%	10.3%	0.5%	293	\$380.3	<1%	\$2,044.9	\$2,790.7	\$4,835.6
2016	12.1%	11.5%	18.4%	8.6%	11.0%	0.6%	353	\$501.4	<1%	\$2,044.5	\$2,994.4	\$5,038.9
2015	-4.3%	-4.8%	-4.1%	8.9%	10.7%	0.4%	378	\$475.3	<1%	\$1,590.0	\$3,658.9	\$5,248.9
2014	15.0%	14.3%	12.7%	8.0%	9.4%	0.4%	372	\$537.9	<1%	\$1,657.7	\$3,862.6	\$5,520.3
2013	24.5%	23.8%	32.7%	9.2%	12.9%	0.6%	273	\$491.4	<1%	\$1,009.2	\$3,286.3	\$4,295.5
2012	9.9%	9.2%	17.6%	11.6%	15.8%	0.4%	211	\$480.3	<1%	\$665.6	\$2,301.1	\$2,966.7
2011	7.5%	6.8%	-0.1%	16.4%	21.0%	0.5%	187	\$182.7	1%	\$314.5	\$1,127.9	\$1,442.5
2010	18.0%	17.2%	16.2%	18.8%	23.5%	0.5%	158	\$142.6	1%	\$77.9	\$836.9	\$914.8
2009	25.9%	25.0%	19.8%	17.3%	21.3%	1.2%	143	\$112.5	<1%	\$10.5	\$541.2	\$551.8
2008	-23.4%	-23.9%	-36.3%	11.8%	15.5%	0.8%	148	\$87.3	<1%	\$0.0	\$362.6	\$362.6
2007	3.3%	2.6%	-1.0%	7.1%	8.3%	0.8%	138	\$110.8	<1%	\$0.0	\$448.1	\$448.1
2006	16.6%	15.7%	22.3%	6.2%	7.0%	0.5%	116	\$101.0	0%	\$0.0	\$487.2	\$487.2
2005	2.8%	1.9%	6.9%	8.8%	9.7%	0.7%	92	\$72.3	0%	\$0.0	\$463.6	\$463.6
2004	13.9%	12.9%	16.9%	11.5%	14.8%	0.4%	61	\$51.3	0%	\$0.0	\$388.1	\$388.1
2003	25.2%	24.3%	31.1%	13.5%	16.0%	0.6%	39	\$97.9	0%	\$0.0	\$231.0	\$231.0
2002	-3.6%	-4.4%	-15.2%	15.9%	16.6%	1.5%	37	\$58.7	0%	\$0.0	\$110.7	\$110.7
2001	16.9%	15.8%	-4.3%	15.6%	14.1%	1.7%	23	\$51.7	0%	\$0.0	\$82.2	\$82.2
2000	18.0%	17.3%	8.0%	17.9%	16.8%	1.1%	28	\$43.8	1%	\$0.0	\$62.3	\$62.3
1999	0.7%	0.0%	6.6%	15.6%	15.9%	0.9%	36	\$38.2	1%	\$0.0	\$64.1	\$64.1
1998	15.8%	14.9%	13.5%	14.2%	14.9%	0.7%	27	\$24.4	0%	\$0.0	\$35.2	\$35.2
1997	30.5%	29.5%	34.8%	8.8%	9.5%	0.7%	24	\$21.0	0%	\$0.0	\$38.8	\$38.8
1996	9.0%	8.1%	21.6%	7.7%	9.2%	0.9%	29	\$28.3	0%	\$0.0	\$69.7	\$69.7
1995	19.0%	18.1%	37.0%	6.3%	8.3%	0.6%	33	\$30.1	0%	\$0.0	\$93.4	\$93.4
1994	0.2%	-0.6%	-1.9%	5.7%	8.2%	0.8%	65	\$32.7	0%	\$0.0	\$92.6	\$92.6
1993	11.3%	10.4%	18.7%	8.0%	9.5%	0.7%	72	\$44.0	0%	\$0.0	\$84.5	\$84.5
1992	10.6%	9.8%	14.9%	12.5%	13.7%	0.9%	69	\$53.3	0%	\$0.0	\$84.1	\$84.1
1991	37.0%	36.0%	25.4%	13.3%	14.5%	1.3%	58	\$35.6	0%	\$0.0	\$48.9	\$48.9
1990	-8.0%	-8.7%	-8.8%	13.2%	13.5%	0.7%	59	\$25.8	0%	\$0.0	\$30.4	\$30.4
1989	20.8%	20.0%	24.2%	18.0%	17.6%	1.6%	51	\$21.4	0%	\$0.0	\$27.8	\$27.8
1988	27.4%	26.2%	23.6%	19.9%	18.9%	1.7%	14	\$6.0	2%	\$0.0	\$8.0	\$8.0
1987	10.6%	9.5%	-0.1%	N/A	N/A	N/A	5	\$0.5	36%	\$0.0	\$0.6	\$0.6
1986	25.0%	23.8%	18.8%	N/A	N/A	N/A	2	\$0.2	100%	\$0.0	\$0.2	\$0.2

Table Notes:

¹ Results for the period January 1, 1989, through July 1, 1995, include wrap accounts and are shown as supplemental information. For this period, wrap accounts represent on average 24% of the composite assets. Gross returns for wrap accounts are stated gross of all fees and brokerage firm wrap fees; net returns have been reduced by all fees and brokerage firm wrap fees, which include trading costs, portfolio management, custody, and other administrative fees.

² Dispersion is an asset-weighted standard deviation for the accounts in the composite for the entire year (or year-to-date). “N/A” represents when dispersion is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

³ “Total Assets” include our regulatory assets under management (“GIPS® Firm Assets”) and our advisory-only “UMA Assets”. EIC has no trading discretion for UMA accounts and provides a model portfolio to the program sponsor or overlay manager. The “UMA Assets” and “Total Assets” amounts are shown as supplemental information.

Additional Notes: The three-year annualized standard deviation measures variability of the composite (gross of fees) and the benchmark returns over the preceding 36 month period.

EIC’s after-fee performance through 1988 is based on typical management fees of 1% per year. Beginning in 1989, performance is based on actual fees. Prior to 2003, EIC charged clients a fixed percentage of the assets managed, which ranged from .50% to 1.5%. Some clients chose an incentive fee arrangement and were charged a base fee (ranging from .50% to 1.00%) plus an incentive fee which was triggered by the gross of fees performance of the account versus a Benchmark index. Performance has been measured on a monthly basis from January 1, 1986, to present. Periods are geometrically linked to obtain the quarterly and annual results. Eligible new accounts are added to the composite at the beginning of the first full quarter under EIC management. Trade date accounting with monthly valuations and adjustments for large cash flows are used. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. The US Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include the reinvestment of all income. Economic and market conditions have differed over the time period displayed, and likewise will be different in the future. Policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.

EIC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. EIC has been independently verified for the periods January 1, 1986, through June 30, 2020. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm’s policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The All-Cap Value composite has been examined for the periods January 1, 1986, through June 30, 2020. The verification and performance examination reports, as well as a complete list and description of all the firm’s composites, are available upon request by contacting Equity Investment Corporation, 1776 Peachtree Street NW, Suite 600S, Atlanta, GA 30309. Prospective clients should be aware that results are historical and do not imply future rates of return or volatility for EIC or the indices, which may be materially different from the past and from each other.

The investment management fee schedule is as follows: Clients are charged a fixed percentage of the assets managed, according to the size and type of account, as well as other considerations, such as account servicing needs, administrative requirements, and overall relationship size. Management fees may range from .35% to 1% of assets managed, and may be paid in advance or arrears, depending on the agreement with EIC. Further information about fees and compensation is discussed in EIC’s form ADV Part 2 (www.adviserinfo.sec.gov).

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