

EQUITY INVESTMENT CORPORATION

All-Cap Value & Large-Cap Value 2023 Third Quarter Commentary October 2023

Stocks ended the quarter lower. The table below shows our All-Cap Value (ACV) SMA and Large-Cap Value (LCV) SMA composite results for the third quarter and longer term. We were slightly ahead of the Russell 3000[®] Value Index (R3000V) and Russell 1000[®] Value Index (R1000V), our benchmark indexes, in the third quarter. We also outperformed our benchmarks over the one-, five-, and ten-year periods, as well as since inception.

	For the periods ended September 30, 2023					
	Q3	YTD	1 Year	5 Year	10 Year	SI*
EIC ACV SMA Gross	-2.4%	1.0%	14.7%	9.2%	9.6%	11.5%
EIC ACV SMA Net	-3.2%	-1.3%	11.3%	6.0%	6.3%	8.2%
Russell 3000[®] Value Index	-3.2%	1.7%	14.1%	6.0%	8.3%	10.0%
S&P 500[®] Index	-3.3%	13.1%	21.6%	9.9%	11.9%	10.7%
EIC LCV SMA Gross	-2.5%	1.6%	15.1%	9.4%	9.6%	9.0%
EIC LCV SMA Net	-3.2%	-0.7%	11.7%	6.2%	6.4%	5.8%
Russell 1000[®] Value Index	-3.2%	1.8%	14.4%	6.2%	8.4%	6.7%
S&P 500[®] Index	-3.3%	13.1%	21.6%	9.9%	11.9%	7.4%

Table 1 Data Source: Morningstar DirectSM. Returns for periods greater than one year are annualized.
*Since inception (SI): January 1, 1986, for ACV; January 1, 2001, for LCV. Past performance does not guarantee future results. See footnote 1.

Investment Environment

The third quarter decline was relatively moderate in the equity markets. Value held up slightly better than growth, with energy and financials the top-performing sectors in the R3000V.²

Looking at the first nine months of the year, the conditions and themes we noted in our second-quarter commentary remain intact. Growth stocks have strongly outperformed value stocks this year, a “worst to first” reversal from 2022 when value was in favor. Within the growth universe, performance continues to be highly concentrated, largely driven by the “magnificent seven” mega-cap companies (Apple, Microsoft, Alphabet, Amazon, Tesla, Meta Platforms, and NVIDIA). Year to date, these companies represented nearly 25% of the market value of the S&P 500[®] Index (S&P 500) and 40% of the market value of the Russell 3000[®] Growth Index. Further, they accounted for approximately 85% of the year-to-date return of the S&P 500 and 73% of the year-to-date return of the Russell 3000 Growth Index.³

As shown in the following chart, valuations for growth stocks remain elevated, while value stocks are more reasonably priced.

VALUE DISCIPLINE • QUALITY FOUNDATION • GROWTH OBJECTIVE

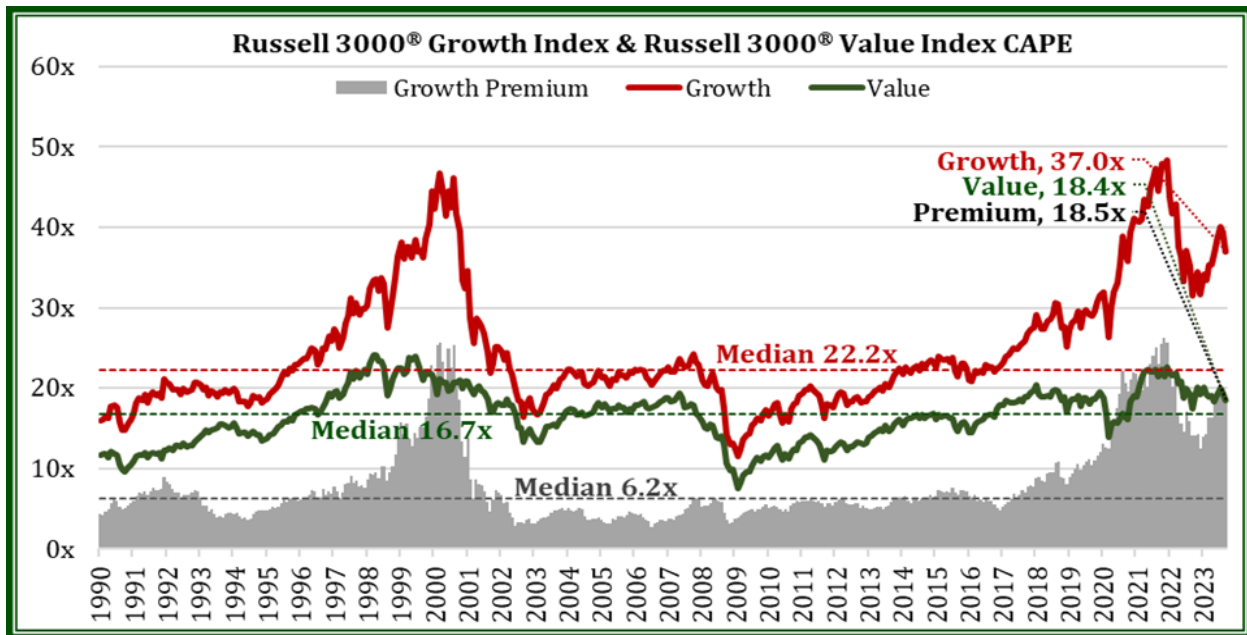


Chart 1 Data Source: S&P Capital IQ^{PRO}. See footnote 4.

Turning to fundamentals, near-term earnings growth remains muted. Calendar-year 2023 earnings for the S&P 500 are expected to post a slight gain, and that modest result will only be achieved if fourth quarter earnings grow close to 8% year over year.⁵

While the quarter's equity decline was relatively mild, bonds told a different story. Despite the Federal Reserve only raising short-term interest rates once by 25 basis points and a continued moderation in inflation, 10-year Treasury yields rose nearly 100 basis points to 4.8%. Though that's close to their long-term average, it is a significant increase from 2020 lows of 0.5%.⁶ Consequently, over the last three years, the longer end of the Treasury market has declined almost as much as stocks did during the dot-com bust in 2000-2002 and the financial crisis in 2007-2009.⁷ Theories abound for this outsized drop. Perhaps the bond market thinks that, despite recent moderation, longer-run inflation will remain elevated. Maybe the bond market believes the Fed has indeed engineered a soft landing, and the economy will avoid recession and re-accelerate. It's also possible that the rise in yields reflects the bond market finally coming to terms with the fiscal situation in the U.S., with sustained deficits, mounting debt, and continued dysfunction, with a possible government shutdown looming in November. Or it may be a simple supply/demand issue, with the Federal Reserve no longer a net buyer of longer-dated Treasuries coupled with an increased supply to fund deficits.

Regardless of the cause or their ultimate endpoint, higher yields are having an impact. Borrowers seeking out new loans at today's rates have less purchasing power and higher servicing costs than they enjoyed a few years earlier. For well-capitalized consumers and businesses, this represents an unwelcome and inconvenient but manageable headwind. But for any company overly reliant on borrowing at low rates for the past decade, this steep increase could represent an existential threat. For equity investors, higher rates act as an opportunity cost both explicitly, as savers can now earn reasonable returns in fixed income, and implicitly, as higher rates increase discount rates for riskier assets which should reduce valuations, particularly for richly priced stocks. Yet, there remains a curious complacency on the part of equity market participants. In particular, growth stocks, expensive by history and with limited near-term earnings growth, remain largely unfazed by the continued rise in rates.

Over the long term, our outperformance compared to market indexes is often attributable to what is *not* in our portfolios. That is, our value-added frequently comes from avoiding the worst excesses of the market. Today, that's overly indebted companies and high-priced growth stocks. Both theoretically made more sense in a world of low interest rates, but neither is adequately prepared for a sustained period of higher rates. In fact, to justify their survival (in the case of over-indebted companies) or their valuations (in the case of growth stocks), they may need rates to return to the historically low levels of the prior decade. Though we think that's unlikely, we don't attempt to forecast macroeconomic factors like interest rates or inflation. It's not in our skill set, and we don't believe predictions like these can be made with low enough error rates to justify basing investment decisions on them. Rather, we build portfolios from the bottom up, one stock at a time. We are simply trying to find good businesses trading at reasonable prices while simultaneously avoiding areas of excess.

Portfolio Review⁸

Our portfolios continue to tilt toward stocks classified as value. As shown in the chart below, however, we've recently increased our exposure to more stocks designated as core, and they now represent nearly 50% of portfolios, our highest weighting in 10 years. Partly, this is a function of periodic style reclassifications. Still, many of our recent purchases have been in the core space, including some of our new purchases during the quarter, discussed later. Without inferring too much into causes, it seems that stock market volatility during and after COVID continues to offer up reasonably priced, high-quality companies with above-average growth prospects. Compared to the relative scarcity of such reasonable opportunities pre-COVID, we view this as a welcome development.

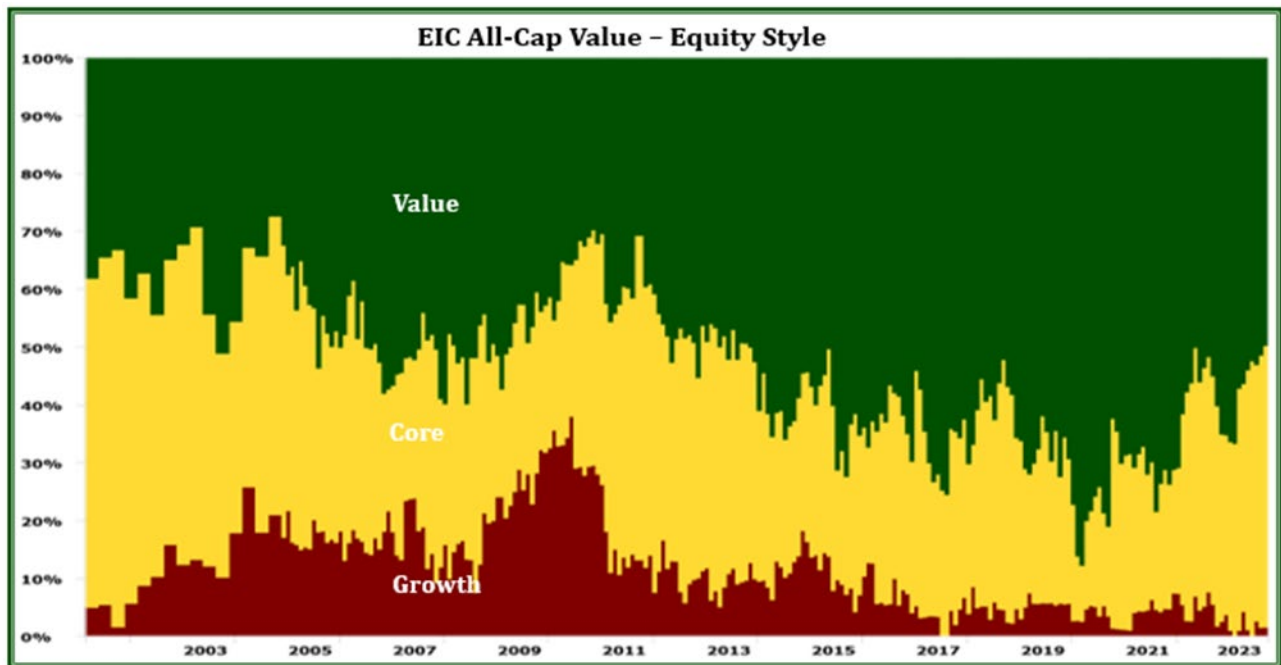


Chart 2 Source: Morningstar DirectSM. Based on the percentage of equity holdings grouped into value, growth, and core categories as defined by Morningstar. See footnote 9.

As seen in the next chart, there are pockets of attractive opportunities in the market. Energy, financials, and communication services are all trading at the low end of their historic valuations compared to the market,

and these sectors represent our largest overweights. Conversely, information technology is nearly as expensive as ever compared to the market and represents our largest underweight.

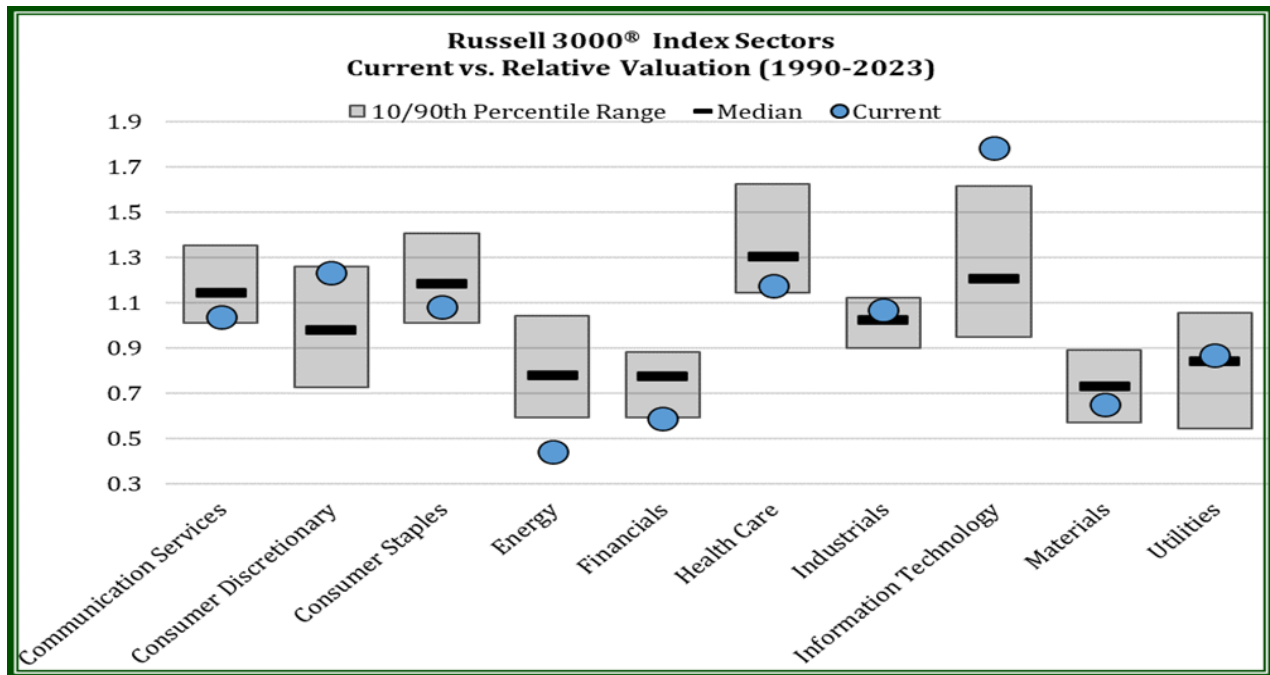


Chart 3 Data Source: S&P Capital IQ^{PRO}. Real Estate sector excluded. See footnote 10.

Energy companies are benefiting from favorable supply/demand dynamics coupled with shareholder-focused managements. While higher inflation and energy prices should further help our companies, we still have investment upside at oil prices well below current levels. Our focus in energy is on diversified companies with high-quality balance sheets that can withstand energy market adversity.

In communication services, Verizon and AT&T have been a drag on recent performance, but we think their cheap valuations do not reflect the quality of the businesses. Both companies are now largely pure-play wireless telecom and broadband service providers, and those markets have high barriers to entry, favorable growth prospects, and, in the case of wireless, limited competition. Margins and returns on equity are healthy, balance sheets are investment grade, and their sizeable dividends are well covered with ample cash flows.

Similarly, our banks have performed poorly this year. There remains an overhang from the bank deposit crisis in the first quarter of this year, along with fears around interest rate increases and their impact on unrealized losses on longer-dated mortgage bond portfolios. We view these issues as manageable and not as industry-wide threats. In fact, higher interest rates should ultimately benefit our banks through increased net interest margins and earnings power. And importantly, valuations already price in a significant amount of pessimism, with banks trading at similar valuations to those seen during the 2008-2009 financial crisis.

During the quarter, in addition to numerous adds and trims, we purchased three new stocks – Dollar General, Kenvue, and in ACV accounts, NNN REIT. We also sold out of small positions in Constellation Energy, on valuation and in ACV accounts, Empire State Realty Trust, on quality concerns. The net result of these trades was a decrease in cash at quarter end to 7.5% in our representative ACV portfolio and 9.5% in our representative LCV portfolio.

We completed the purchase of a 2% position in Dollar General (DG) in August. The company operates approximately 19,500 stores in primarily rural locations across 47 states, making it the largest retailer in the United States by store count. Historically, about 75% of revenues have been generated from the sale of staples such as food, paper, and cleaning products, with the remainder from higher-margin seasonal merchandise, home décor, and basic apparel. After an uptick during the pandemic, sales growth has decelerated in recent quarters. Inflation pressures have had an outsized impact on low-income consumers, who make up the majority of the company's customer base. With its customers under stress, the sales mix has shifted further toward low-margin consumable items while supply chain and labor costs have increased. As a result of these pressures, management lowered full-year guidance, and shares have fallen nearly 50% in the past year to now trade at a very reasonable valuation on both an absolute and relative basis. The stock continued to fall after our initial purchase, but we view the fundamental challenges as temporary while the long-term case for DG remains intact. It is a high-quality business with growth prospects, strong returns on equity and cash flows, and a reasonable capital structure.

We also acquired a 1.5% position in Kenvue (KVUE), the consumer products business that was spun out by Johnson & Johnson (JNJ) last quarter. KVUE has approximately \$15 billion in annual sales split between Self Care (40% of sales with brands such as Tylenol, Nicorette, and Zyrtec), Skin Health & Beauty (30% of sales with brands including Neutrogena and Aveeno), and Essential Health (30% of sales counting Listerine, Johnson's, and Band-Aid brands). They are the market leader in many of their product categories, and their offerings tend to have higher margins with relatively stable demand and reasonable growth prospects. JNJ spun off shares in a novel transaction that allowed existing shareholders to tender their JNJ shares for KVUE shares, with a mechanism that distributed shares of KVUE tax-free at a modest discount to the existing trading price. We took this opportunity to swap some of our more fully valued JNJ shares, often with a low-cost basis in taxable accounts, for KVUE. Shares trade at approximately 15x current year earnings, pay a 4% dividend yield, and carry an A credit rating.¹¹ After the tender, we still hold a 1% weight in JNJ.

Lastly, we purchased a 1.5% position in NNN REIT (NNN) in ACV portfolios. NNN is a mid-cap real estate investment trust that owns approximately 3,500 single-tenant retail properties in the United States. Most properties (~70%) are acquired through sale-leaseback transactions, and the remaining (~30%) are purchased at auctions. Leases are normally triple-net — tenants are responsible for all property expenses, including utilities, taxes, insurance, and maintenance, which allows NNN to generate a more predictable cash flow. Occupancy is typically quite high (99% currently; minimum 96% in 2009) due to long leases (15-20 years at inception; 10-year remaining average term) and a propensity to sell vacant properties. As a result of this model, cash earnings have been reasonably stable even in more strained economic environments. The REIT has a strong balance sheet, with a 12-year weighted average debt maturity and a BBB+ credit rating. Shares have declined more than 20% from their 52-week high, and they now trade at a 30% discount to their 10-year median valuation. It pays approximately 70% of its cash earnings as a dividend, currently a 6.0% yield, and has increased its dividend for 34 consecutive years.

At quarter end, our portfolios, on a weighted average basis, trade at less than 13x trailing and 10x forward earnings with a return on equity of 19%, a dividend yield of 3.5%, and a weighted average credit rating of about A-.¹² They are reasonably diversified across sectors but tilted towards those areas that offer the best current intersection of quality characteristics at reasonable valuations. Amid an overall equity market that looks expensive, we believe our portfolios have good odds of earning reasonable investment returns regardless of market outcomes.

VALUE DISCIPLINE • QUALITY FOUNDATION • GROWTH OBJECTIVE

As always, we thank you for your partnership with EIC.

Investment Team

W. Andrew Bruner, CFA, CPA R. Terrence Irrgang, CFA Ian Zabor, CFA
Robert Ladyman, CFA Thomas Knapp, CFA

Disclosures

¹Gross returns for EIC SMA composites are "pure" gross returns, do not reflect the deduction of any expenses, including trading costs, and are presented as supplemental information to the GIPS® Composite Reports, which are considered an integral part of this commentary. Net returns are calculated by reducing gross returns with an assumed maximum annual SMA fee of 3.0%, applied monthly. SMA fees include transaction costs, portfolio management, custody, and other administrative fees. Platform sponsor fees may vary. SMA fee schedules are provided by independent SMA platform sponsors and are available upon request from the individual sponsor. All returns include reinvestment of dividends and interest. Indexes are unmanaged, do not incur management fees, costs, or expenses, and cannot be invested in directly. Performance data is historical. Current performance may be lower or higher than the performance quoted. Individual client portfolio results may vary. Investing involves risk including possible loss of principal.

²Data Source: Morningstar DirectSM. Q323 returns of Russell 3000 Growth and Russell 3000 Value Indexes were -3.34% and -3.15%, respectively. Energy and Financials sectors returned 12.69% and -0.45% in the Russell 3000 Value Index.

Sectors are determined using the Global Industry Classification Standard (GICS). GICS® was developed by and is the exclusive property of Standard & Poor's Financial Services LLC (S&P) and MSCI Inc. (MSCI). GICS is the trademark of S&P and MSCI. Global Industry Classification Standard, GICS, and GICS Direct are service marks of S&P and MSCI.

³Data Source: Morningstar DirectSM. Performance attribution for Russell 3000 Growth Index versus Russell 3000 Value Index and SPDR® S&P 500 ETF (SPY) versus Russell 3000 Value Index for the year-to-date September 30, 2023. Sum of the average weight of each stock in each respective index and the weighted return contribution of each stock to the year-to-date return of each respective index.

⁴Russell 3000 Growth Index modified CAPE (red line), Russell 3000 Value Index modified CAPE (green line), Russell 3000 Growth Index modified CAPE arithmetic premium over Russell 3000 Value Index modified CAPE (gray area) at each month-end January 31, 1990 to September 30, 2023. Modified CAPE (Cyclically Adjusted Price-to-Earnings) is the ratio of index prices to trailing 10-year index-level earnings before taxes (EBT) calculated on a time-weighted basis. Annual index level EBT is imputed by dividing the year-end index price by an aggregated price to EBT multiple of index constituents.

⁵Source: Butters, John. "Earnings: S&P 500 Expected to Report Earnings Growth of 1% for CY 2023." October 6, 2023. https://advantage.factset.com/hubfs/Website/Resources%20Section/Research%20Desk/Earnings%20Insight/EarningsInsight_100623A.pdf. 10 October 2023.

⁶Board of Governors of the Federal Reserve System. Market Yield on U.S. Treasury Securities at 10-Year Constant Maturity, Quoted on an Investment Basis retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/DGS10>, 6 October 2023.

⁷Source: Xie, Ye. "Long Bond's Historic 46% Meltdown Rivals Burst of Dot-Com Bubble." October 4, 2023. <https://www.bloomberg.com/news/articles/2023-10-04/long-bonds-historic-46-meltdown-rivals-burst-of-dot-com-bubble#xj4y7vzkg>. 10 October 2023.

⁸References to specific securities and their issuers are for illustrative purposes only and are not intended to be, and should not be interpreted as, recommendations to purchase or sell such securities. Any specific securities described herein do not represent all securities purchased, sold, or recommended for advisory clients. Actual portfolio holdings vary for each client, and there is no guarantee that a particular client's account, SMA, or advisory program will hold any, or all, of the securities identified. It should not be assumed that any of the securities or recommendations made will be profitable or will equal the performance of the listed securities.

⁹Portfolio data is from representative All-Cap Value portfolios from March 31, 2001 through September 30, 2023. Representative portfolios from March 31, 2001 through December 31, 2004, are quarterly, all other representative portfolios are monthly. Value, growth, and core categories are based on Morningstar's robust methodology that includes forward-looking and historical components and 10 different factors to measure value-growth orientation.

¹⁰Russell 3000 Index sector valuation relative to Russell 3000 Index valuation based on constituent price to prior three-year peak earnings for month-end periods from January 31, 1990 to September 30, 2023.

¹¹Data Source: S&P Capital IQ^{PRO} as of September 30, 2023. Credit-quality ratings represent Standard & Poor's (S&P) opinion as to the quality of the securities they rate. The ratings range from AAA (extremely strong capacity to meet its financial commitments) to D (in default). Ratings are relative and subjective and are not absolute standards of quality.

¹²Data Source: Morningstar DirectSM as of September 30, 2023. Weighted average trailing twelve-month P/E Ratio, forward P/E Ratio, and trailing twelve-month return on equity for EIC ACV and LCV representative portfolios, as calculated by Morningstar.

Data Source: APL Systems as of September 30, 2023. Dividend yield for EIC ACV and LCV representative portfolios.

Data Source: S&P Capital IQ^{PRO}. Weighted average of S&P credit-quality ratings on underlying securities held in the representative ACV or LCV portfolio on September 30, 2023, and not the portfolios themselves.

Equity Investment Corporation

All-Cap Value SMA Composite Report

<u>As of 9/30/2023</u>	1 Year	5 Year (annualized)	10 Year (annualized)	Since Inception** (annualized)
Gross Rate of Return ¹ (Supplemental)	14.7%	9.2%	9.6%	11.5%
Assumed 3% Annual Fee Net Rate of Return ¹	11.3%	6.0%	6.3%	8.2%
Benchmark Return of Russell 3000® Value Index	14.1%	6.0%	8.3%	10.0%

Table Notes:

¹ Gross returns, presented as supplemental information, are “pure” gross and do not reflect the deduction of any expenses, including trading costs, for SMA accounts. Net returns are calculated by reducing gross returns with an assumed maximum annual SMA fee of 3.0%, applied monthly.

**Inception Date: January 1, 1986

Disclosures:

Equity Investment Corporation (EIC) is an SEC-registered, independent investment adviser incorporated in the state of Georgia. EIC has been providing investment advisory services to clients since 1986.

From January 1, 1986, through December 31, 1999, Jim Barksdale was primarily responsible for creating and achieving the performance results. Over that time period, the All-Cap Value SMA composite gained 14.4% (annualized) (11.1% net of an assumed maximum annual 3% fee), while the Russell 3000® Value Index rose 15.6% (annualized).

Andrew Bruner joined as the second member of EIC’s investment team in December 1999. From that point through the present day, portfolios have been managed using a team-based approach. Terry Irrgang became the third member of our investment team in April of 2003. Ian Zabor became the fourth member of our team, joining EIC in July of 2005. From January 1, 2000 through September 30, 2023, our investment team was responsible for the All-Cap Value SMA composite increasing by 9.8% (annualized) (6.6% net of an assumed maximum annual 3% fee); the Russell 3000 Value Index gained 6.9% (annualized).

Effective September 30, 2016, we implemented a succession plan to ensure the continuity and stability of our firm. In a transaction that closed on that date, a new investment adviser entity formed by Messrs. Bruner, Irrgang, and Zabor purchased substantially all of the assets and assumed all of the liabilities necessary for EIC’s continuous operation from Mr. Barksdale. That new registrant succeeded to all of EIC’s business. As planned, Mr. Barksdale’s tenure at EIC ended in August of 2019 when his transitional employment agreement expired. From the date of the succession through September 30, 2023, our investment team was responsible for the All-Cap Value SMA composite advancing by 10.0% (annualized) (6.8% net of an assumed maximum annual 3% fee), versus an 7.8% (annualized) increase for the Russell 3000 Value Index.

During all times after 1999, our investment team has been responsible for achieving the performance results shown in the tables.

Performance numbers (beginning July 1, 1995) are the value-weighted, time-weighted, total return composite results of fully discretionary All-Cap Value equity wrap fee (SMA) accounts. The strategy employs a flexible framework (not constrained by any cap size limitations) of investing in high-quality, well-managed companies, while at the same time avoiding those that look inexpensive relative to their historical record but are actually in structural decline. Prior to January 1, 2013, the composite was called the All-Cap Value Wrap Composite. Returns are generally presented net of foreign withholding taxes on dividends, interest income, and capital gains; however, returns for some accounts are presented gross of foreign taxes depending on the treatment by their custodian. Prior to July 1, 1995, the returns are that of the All-Cap Value composite. Results for the period January 1, 1989, through July 1, 1995, include both SMA and non-SMA accounts. During this period, SMA accounts represent on average 24% of the composite. Since July 1, 1995, SMA accounts comprise 100% of the composite. The composite creation date is July 1, 1995, and the inception date is January 1, 1986. All accounts included in the composite are managed according to similar investment guidelines. The benchmark index is the Russell 3000 Value Index (which excludes an advisory fee), and was chosen because it is representative of the composite’s investment style. The Russell 3000 Value Index measures the performance of the largest 3000 US companies in the value segment of the US equity universe. The Russell 3000 Value Index is based on the Russell 3000® Index, a market-capitalization weighted equity index representing approximately 98% of the investable US equity market.

Equity Investment Corporation

All-Cap Value SMA Composite Report

Year Ended Dec - 31	Gross* Rate of Return ¹ (Supplemental)	Assumed 3% Annual Fee Net Rate of Return ¹	Benchmark Return of Russell 3000® Value Index	Composite 3-Yr St Dev	Benchmark 3-Yr St Dev	Dispersion ² of Annual Returns (St Dev)	Number of Portfolios ³	Composite Assets (\$ Millions)	Advisory-Only (UMA) and Managed Assets		
									UMA Assets ⁴ (\$ Millions) (Supplemental)	GPS® Firm Assets (\$ Millions)	Total Assets ⁴ (\$ Millions) (Supplemental)
2023 (through 9/30)	1.0%	-1.3%	1.7%	16.7%	17.6%	0.5%	2232	\$1,114.5	\$2,497.1	\$2,367.7	\$4,864.8
2022	1.6%	-1.4%	-8.0%	19.3%	21.5%	0.6%	1841	\$1,021.8	\$2,392.5	\$2,267.8	\$4,660.4
2021	31.0%	27.2%	25.4%	17.1%	19.3%	0.8%	1565	\$937.9	\$2,108.2	\$2,027.4	\$4,135.6
2020	5.0%	1.9%	2.9%	17.3%	20.0%	1.0%	1574	\$784.3	\$1,694.6	\$1,607.6	\$3,302.2
2019	22.7%	19.1%	26.3%	10.6%	12.0%	0.6%	2065	\$1,151.4	\$1,942.4	\$2,245.1	\$4,187.5
2018	-6.4%	-9.2%	-8.6%	9.3%	11.1%	0.3%	2341	\$1,064.9	\$1,721.0	\$2,219.9	\$3,940.9
2017	15.6%	12.2%	13.2%	8.0%	10.3%	0.4%	2486	\$1,264.8	\$2,044.9	\$2,790.7	\$4,835.6
2016	12.2%	8.9%	18.4%	8.6%	11.0%	0.5%	2893	\$1,406.1	\$2,044.5	\$2,994.4	\$5,038.9
2015	-4.4%	-7.2%	-4.1%	8.9%	10.7%	0.5%	4727	\$1,964.8	\$1,590.0	\$3,658.9	\$5,248.9
2014	14.9%	11.5%	12.7%	8.1%	9.4%	0.5%	5272	\$2,259.6	\$1,657.7	\$3,862.6	\$5,520.3
2013	24.7%	21.1%	32.7%	9.2%	12.9%	0.6%	4290	\$1,703.6	\$1,009.2	\$3,286.3	\$4,295.5
2012	10.0%	6.7%	17.6%	11.5%	15.8%	0.4%	2742	\$1,016.1	\$665.6	\$2,301.1	\$2,966.7
2011	7.4%	4.2%	-0.1%	16.3%	21.0%	0.6%	1398	\$556.0	\$314.5	\$1,127.9	\$1,442.5
2010	18.2%	14.7%	16.2%	18.7%	23.5%	0.5%	937	\$432.6	\$77.9	\$836.9	\$914.8
2009	26.9%	23.2%	19.8%	17.3%	21.3%	1.3%	743	\$282.7	\$10.5	\$541.2	\$551.8
2008	-22.9%	-25.2%	-36.3%	11.7%	15.5%	1.0%	946	\$220.2	\$0.0	\$362.6	\$362.6
2007	3.3%	0.3%	-1.0%	7.0%	8.3%	0.8%	935	\$283.5	\$0.0	\$448.1	\$448.1
2006	16.6%	13.1%	22.3%	6.2%	7.0%	0.8%	758	\$252.7	\$0.0	\$487.2	\$487.2
2005	2.8%	-0.3%	6.9%	8.8%	9.7%	0.7%	675	\$195.5	\$0.0	\$463.6	\$463.6
2004	13.9%	10.6%	16.9%	11.4%	14.8%	0.8%	531	\$137.4	\$0.0	\$388.1	\$388.1
2003	25.2%	21.6%	31.1%	13.6%	16.0%	0.8%	289	\$231.0	\$0.0	\$231.0	\$231.0
2002	-4.1%	-6.9%	-15.2%	15.9%	16.6%	1.5%	59	\$14.6	\$0.0	\$110.7	\$110.7
2001	16.9%	13.5%	-4.3%	15.7%	14.1%	0.8%	13	\$5.4	\$0.0	\$82.2	\$82.2
2000	18.6%	15.2%	8.0%	18.0%	16.8%	0.8%	16	\$6.5	\$0.0	\$62.3	\$62.3
1999	2.1%	-0.9%	6.6%	15.7%	15.9%	1.0%	27	\$13.0	\$0.0	\$64.1	\$64.1
1998	16.2%	12.8%	13.5%	14.5%	14.9%	0.9%	11	\$2.8	\$0.0	\$35.2	\$35.2
1997	30.1%	26.4%	34.8%	8.8%	9.5%	0.8%	12	\$4.9	\$0.0	\$38.8	\$38.8
1996	8.0%	4.8%	21.6%	7.7%	9.2%	0.6%	19	\$16.6	\$0.0	\$69.7	\$69.7
1995	19.7%	16.2%	37.0%	6.2%	8.3%	0.6%	42	\$23.0	\$0.0	\$93.4	\$93.4
1994	0.2%	-2.8%	-1.9%	5.7%	8.2%	0.8%	65	\$32.7	\$0.0	\$92.6	\$92.6
1993	11.3%	8.0%	18.7%	8.0%	9.5%	0.7%	72	\$44.0	\$0.0	\$84.5	\$84.5
1992	10.6%	7.4%	14.9%	12.5%	13.7%	0.9%	69	\$53.3	\$0.0	\$84.1	\$84.1
1991	37.0%	33.0%	25.4%	13.3%	14.5%	1.3%	58	\$35.6	\$0.0	\$48.9	\$48.9
1990	-8.0%	-10.7%	-8.8%	13.2%	13.5%	0.7%	59	\$25.8	\$0.0	\$30.4	\$30.4
1989	20.8%	17.3%	24.2%	18.0%	17.6%	1.6%	51	\$21.4	\$0.0	\$27.8	\$27.8
1988	27.4%	23.7%	23.6%	19.9%	18.9%	1.7%	14	\$6.0	\$0.0	\$8.0	\$8.0
1987	10.6%	7.4%	-0.1%	N/A	N/A	N/A	5	\$0.5	\$0.0	\$0.6	\$0.6
1986	25.0%	21.3%	18.8%	N/A	N/A	N/A	2	\$0.2	\$0.0	\$0.2	\$0.2

Table Notes:

¹ *Gross returns, presented as supplemental information, are “pure” gross and do not reflect the deduction of any expenses, including trading costs, for SMA accounts. “Pure” gross returns from 10/1/02 through 12/31/06, reflect the deduction of trading costs but not any additional expenses. For the period 1/1/89 through 7/1/95, SMA accounts represent on average 24% of the composite assets. Prior to 7/1/95 and for the periods 10/1/02 through 12/31/06, the returns are that of EIC’s All-Cap Value composite. For all other periods, SMA accounts represent 100% of the composite assets. Net returns are calculated by reducing gross returns with an assumed maximum annual SMA fee of 3.0%, applied monthly.

² Dispersion is an asset-weighted standard deviation for the accounts in the composite for the entire year (or year-to-date) and is calculated using gross returns. “N/A” represents when dispersion is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year. For 1986 through 1995 dispersion represents EIC’s All-Cap Value composite, which contains both SMA and non-SMA accounts. For 1996 through 2005, dispersion represents EIC’s internally administered SMA accounts.

³ Number of Portfolios/Composite Assets significantly decreased in 2016 due to transitioning of a major SMA program to a model based (UMA) program during Q416.

⁴ “Total Assets” include our regulatory assets under management (“GPS® Firm Assets”) and our advisory-only “UMA Assets”. EIC has no trading discretion for UMA accounts and provides a model portfolio to the program sponsor or overlay manager. The “UMA Assets” and “Total Assets” amounts are shown as supplemental information.

Additional Notes: The three year annualized standard deviation measures variability of the composite (gross of fees) and the benchmark returns over the preceding 36-month period.

Equity Investment Corporation

All-Cap Value SMA Composite Report

Disclosures (cont.):

Performance has been measured on a monthly basis from January 1, 1986, to present. Periods are geometrically linked to obtain the quarterly and annual results. Eligible new accounts are added to the composite at the beginning of the first full quarter under EIC management. Trade-date accounting with monthly valuations and adjustments for large cash flows are used. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. The US Dollar is the currency used to express performance. Returns include the reinvestment of all income. Economic and market conditions have differed over the time period displayed, and likewise will be different in the future. Policies for valuing investments, calculating performance and preparing GIPS Composite Reports are available upon request.

EIC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. EIC has been independently verified for the periods January 1, 1986, through June 30, 2023. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to the composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. The verification reports, as well as a complete list and description of all the firm's composites, are available upon request by contacting Equity Investment Corporation, 1776 Peachtree Street NW, Suite 600S, Atlanta, GA 30309. The firm's list of broad distribution pooled funds is available upon request. Prospective clients should be aware that results are historical and do not imply future rates of return or volatility for EIC or the indices, which may be materially different from the past and from each other.

Investment management fees are based on market values of the assets under management. In addition to a management fee, some accounts pay an all-inclusive fee based on a percentage of assets under management. Other than brokerage commissions, this fee includes portfolio monitoring, consulting services, and in some cases, custodial services provided by a program sponsor. The assumed maximum fees for SMA accounts (charged quarterly) are 0.75%. Total fees charged may equal 3% per year (which is assumed to be equal to or higher than the highest actual SMA fee charged by a program sponsor). SMA schedules are provided by independent SMA sponsors and are available upon request from the individual sponsor. Further information about fees and compensation is discussed in EIC's form ADV Part 2 (www.adviserinfo.sec.gov).

London Stock Exchange Group plc ("LSE Group") is the source and owner of FTSE Russell index data. FTSE Russell is a trading name of certain of the LSE Group companies. "Russell®" is a trade mark of the relevant LSE Group companies and is used by any other LSE Group company under license. All rights in the FTSE Russell indexes or data vest in the relevant LSE Group company which owns the index or the data. Neither LSE Group nor its licensors accept any liability for any errors or omissions in the indexes or data and no party may rely on any indexes or data contained in this communication. No further distribution of data from the LSE Group is permitted without the relevant LSE Group company's express written consent. The LSE Group does not promote, sponsor or endorse the content of this communication. FTSE Russell Index information is sourced via S&P Capital IQ^{PRO}.

GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Equity Investment Corporation

Large-Cap Value SMA Composite Report

<u>As of 9/30/2023</u>	1 Year	5 Year (annualized)	10 Year (annualized)	Since Inception** (annualized)
Gross Rate of Return ¹ (Supplemental)	15.1%	9.4%	9.6%	9.0%
Assumed 3% Annual Fee Net Rate of Return ¹	11.7%	6.2%	6.4%	5.8%
Benchmark Return of Russell 1000® Value Index	14.4%	6.2%	8.4%	6.7%

Table Notes:

¹ Gross returns, presented as supplemental information, are “pure” gross and do not reflect the deduction of any expenses, including trading costs, for SMA accounts. Net returns are calculated by reducing gross returns by an assumed maximum annual SMA fee of 3.0% (0.75%/quarter during 2001 and 0.25%/month thereafter).

**Inception Date: January 1, 2001

Disclosures:

Equity Investment Corporation (EIC) is an SEC-registered, independent investment adviser incorporated in the state of Georgia. EIC has been providing investment advisory services to clients since 1986.

From January 1, 1986, through December 31, 1999, Jim Barksdale was primarily responsible for creating and achieving the performance results. Andrew Bruner joined as the second member of EIC’s investment team in December 1999. From that point through the present day, portfolios have been managed using a team-based approach. Terry Irrgang became the third member of our investment team in April of 2003. Ian Zabor became the fourth member of our team, joining EIC in July of 2005.

Effective September 30, 2016, we implemented a succession plan to ensure the continuity and stability of our firm. In a transaction that closed on that date, a new investment adviser entity formed by Messrs. Bruner, Irrgang, and Zabor purchased substantially all of the assets and assumed all of the liabilities necessary for EIC’s continuous operation from Mr. Barksdale. That new registrant succeeded to all of EIC’s business. As planned, Mr. Barksdale’s tenure at EIC ended in August of 2019 when his transitional employment agreement expired.

Our investment team has been responsible for achieving the performance results shown in the tables.

Performance numbers are the value-weighted, time-weighted, total return composite results of fully discretionary Large-Cap Value equity wrap fee (SMA) accounts managed in the style of the firm’s traditional value methodology with a large-cap bias. The strategy employs a flexible framework of investing in high-quality, well-managed companies, while at the same time avoiding those that look inexpensive relative to their historical record but are actually in structural decline. Prior to January 1, 2013, the composite was called the Large-Cap Value Wrap Composite. Returns are generally presented net of foreign withholding taxes on dividends, interest income, and capital gains; however, returns for some accounts are presented gross of foreign taxes depending on the treatment by their custodian. The composite creation and inception date is January 1, 2001, and SMA accounts comprise 100% of the composite. The benchmark index is the Russell 1000® Value Index (which excludes an advisory fee), and was chosen because it is representative of the composite’s investment style. The Russell 1000 Value Index measures the performance of the large-cap value segment of the US equity universe. It is a subset of the Russell 3000® Value Index and includes those Russell 1000® companies with lower price-to-book ratios and lower expected long-term mean earnings growth rates. The Russell 1000 represents approximately 90% of the investable US equity market.

Performance has been measured on a monthly basis from January 1, 2001, to present. Periods are geometrically linked to obtain the quarterly and annual results. Eligible new accounts are added to the composite at the beginning of the first full quarter under EIC management. Trade-date accounting with monthly valuations and adjustments for large cash flows are used. Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. The US Dollar is the currency used to express performance. Returns include the reinvestment of all income. During 2002, 2% of the assets are non-fee paying accounts. There are no non-fee paying accounts during any other period. Economic and market conditions have differed over the time period displayed, and likewise will be different in the future. Policies for valuing investments, calculating performance and preparing GIPS Composite Reports are available upon request.

Equity Investment Corporation

Large-Cap Value SMA Composite Report

Year Ended Dec - 31	Gross* Rate of Return ¹ (Supplemental)	Assumed 3% Annual Fee Net Rate of Return ¹	Benchmark Return of Russell 1000® Value Index	Composite 3-Yr St Dev	Benchmark 3-Yr St Dev	Dispersion ² of Annual Returns (St Dev)	Number of Portfolios ³	Composite Assets (\$ Millions)	Advisory-Only (UMA) and Managed Assets		
									UMA Assets ⁴ (\$ Millions) (Supplemental)	GIPS® Firm Assets (\$ Millions)	Total ⁴ (\$ Millions) (Supplemental)
2023 (through 9/30)	1.6%	-0.7%	1.8%	16.1%	17.3%	0.5%	910	\$320.8	\$2,497.1	\$2,367.7	\$4,864.8
2022	2.6%	-0.4%	-7.5%	19.0%	21.3%	0.6%	689	\$258.5	\$2,392.5	\$2,267.8	\$4,660.4
2021	30.9%	27.1%	25.2%	17.1%	19.1%	0.8%	548	\$235.1	\$2,108.2	\$2,027.4	\$4,135.6
2020	4.3%	1.2%	2.8%	17.3%	19.6%	0.8%	590	\$206.6	\$1,694.6	\$1,607.6	\$3,302.2
2019	22.6%	19.1%	26.5%	10.6%	11.8%	0.6%	786	\$279.4	\$1,942.4	\$2,245.1	\$4,187.5
2018	-6.4%	-9.2%	-8.3%	9.1%	10.8%	0.4%	898	\$262.8	\$1,721.0	\$2,219.9	\$3,940.9
2017	15.6%	12.3%	13.7%	7.8%	10.2%	0.7%	902	\$301.6	\$2,044.9	\$2,790.7	\$4,835.6
2016	11.9%	8.6%	17.3%	8.5%	10.8%	0.5%	938	\$289.0	\$2,044.5	\$2,994.4	\$5,038.9
2015	-4.5%	-7.3%	-3.8%	8.9%	10.7%	0.4%	1146	\$318.5	\$1,590.0	\$3,658.9	\$5,248.9
2014	15.0%	11.6%	13.5%	8.1%	9.2%	0.5%	361	\$159.4	\$1,657.7	\$3,862.6	\$5,520.3
2013	24.8%	21.2%	32.5%	9.4%	12.7%	0.5%	863	\$328.7	\$1,009.2	\$3,286.3	\$4,295.5
2012	10.0%	6.8%	17.5%	11.5%	15.5%	0.3%	658	\$197.2	\$665.6	\$2,301.1	\$2,966.7
2011	8.2%	5.0%	0.4%	15.9%	20.7%	0.3%	465	\$130.1	\$314.5	\$1,127.9	\$1,442.5
2010	16.8%	13.4%	15.5%	18.5%	23.2%	0.4%	409	\$98.2	\$77.9	\$836.9	\$914.8
2009	25.0%	21.4%	19.7%	17.2%	21.1%	1.0%	386	\$80.0	\$10.5	\$541.2	\$551.8
2008	-22.8%	-25.2%	-36.9%	12.1%	15.4%	N/A	3	\$0.9	\$0.0	\$362.6	\$362.6
2007	2.1%	-0.9%	-0.2%	6.9%	8.1%	N/A	3	\$1.1	\$0.0	\$448.1	\$448.1
2006	17.7%	14.3%	22.3%	6.0%	6.7%	N/A	3	\$1.0	\$0.0	\$487.2	\$487.2
2005	5.7%	2.6%	7.1%	8.7%	9.5%	0.4%	18	\$9.3	\$0.0	\$463.6	\$463.6
2004	13.1%	9.8%	16.5%	12.7%	14.8%	0.4%	18	\$8.9	\$0.0	\$388.1	\$388.1
2003	23.3%	19.7%	30.0%	14.2%	16.0%	1.1%	21	\$8.5	\$0.0	\$231.0	\$231.0
2002	-9.0%	-11.7%	-15.5%	N/A	N/A	0.5%	42	\$11.0	\$0.0	\$110.7	\$110.7
2001	14.6%	11.3%	-5.6%	N/A	N/A	1.2%	45	\$12.4	\$0.0	\$82.2	\$82.2

Table Notes:

¹*Gross returns, presented as supplemental information, are “pure” gross and do not reflect the deduction of any expenses, including trading costs, for SMA accounts. Net returns are calculated by reducing gross returns by an assumed maximum annual SMA fee of 3.0% (0.75%/quarter during 2001 and 0.25%/month thereafter).

²Dispersion is an asset-weighted standard deviation for the accounts in the composite the entire year (or year-to-date) and is calculated using gross returns. “N/A” represents when dispersion is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

³Number of Portfolios/Composite Assets significantly decreased in Q4 2014 and Q4 2016 due to transitioning of two major SMA programs to model based (UMA) programs.

⁴“Total Assets” include our regulatory assets under management (“GIPS® Firm Assets”) and our advisory-only “UMA Assets”. EIC has no trading discretion for UMA accounts and provides a model portfolio to the program sponsor or overlay manager. The “UMA Assets” and “Total Assets” amounts are shown as supplemental information.

Additional Note: The three year annualized standard deviation measures variability of the composite (gross of fees) and the benchmark returns over the preceding 36-month period.

Equity Investment Corporation

Large-Cap Value SMA Composite Report

Disclosures (cont.):

EIC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. EIC has been independently verified for the periods January 1, 1986, through June 30, 2023. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to the composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The Large-Cap Value SMA composite has had a performance examination for the periods January 1, 2001, through June 30, 2023. The verification and composite examination reports, as well as a complete list and description of the firm's composites, are available upon request by contacting Equity Investment Corporation, 1776 Peachtree Street NW, Suite 600S, Atlanta, GA 30309. The firm's list of broad distribution pooled funds is available upon request. Prospective clients should be aware that results are historical and do not imply future rates of return or volatility for EIC or the indices, which may be materially different from the past and from each other.

Investment management fees are based on market values of the assets under management. In addition to a management fee, some accounts pay an all-inclusive fee based on a percentage of assets under management. Other than brokerage commissions, this fee includes portfolio monitoring, consulting services, and in some cases, custodial services provided by a program sponsor. The assumed maximum fees for SMA accounts (charged quarterly) are 0.75%. Total fees charged may equal 3% per year (which is assumed to be equal to or higher than the highest actual SMA fee charged by a program sponsor). SMA schedules are provided by independent SMA sponsors and are available upon request from the individual sponsor. Further information about fees and compensation is discussed in EIC's form ADV Part 2 (www.adviserinfo.sec.gov).

London Stock Exchange Group plc ("LSE Group") is the source and owner of FTSE Russell index data. FTSE Russell is a trading name of certain of the LSE Group companies. "Russell®" is a trade mark of the relevant LSE Group companies and is used by any other LSE Group company under license. All rights in the FTSE Russell indexes or data vest in the relevant LSE Group company which owns the index or the data. Neither LSE Group nor its licensors accept any liability for any errors or omissions in the indexes or data and no party may rely on any indexes or data contained in this communication. No further distribution of data from the LSE Group is permitted without the relevant LSE Group company's express written consent. The LSE Group does not promote, sponsor or endorse the content of this communication. FTSE Russell Index information is sourced via S&P Capital IQ^{PRO}.

GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.